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## **VOLVO FLEXI-GOLD CONTRACT**

Matching the beat of your business



The Volvo Flexi-Gold Contract is a usage-based service contract where monthly fees are aligned with actual mileage. This means you will have greater flexibility to adapt your operation to market conditions and demand. With the same coverage as our Gold Service Contract, just with flexible payments.

#### Connectivity makes it possible

The Volvo Flexi-Gold Contract is based on your truck's sophisticated connectivity technology. This enables us to remotely track your actual driven mileage, actively follow up on the wear and tear of key components and optimize your service plan. The technology also enables us to base each invoice on your actual driven mileage.

#### You pay when you earn

What distinguishes the Volvo Flexi-Gold Contract from other service contracts is its usage-based payment model. The monthly fees vary, thanks to a variable component which follows your actual driving. In addition, it offers a  $\pm -20\%$  flexibility span for your estimated yearly mileage. And you can rest assured that no mileage revision will take place at the end of the year.

#### MAIN BENEFITS:

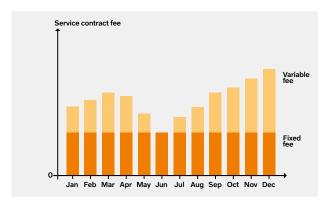
- It's usage-based, so both maintenance activities and monthly fee follows your actual mileage.
- Improves your cash flow by aligning costs with revenues even if your business has significant seasonal changes.
- Slims down your paperwork.
- Allows flexibility which makes it easier for you to handle future changes in workload.
- Brings peace of mind by securing your uptime.
- Decreases your total cost of ownership by offering long-term contract solutions.
- \*\* Flexi-Gold is only +/- 10% when annual kms are over 200,000km p/yr.

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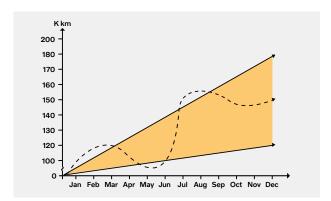
Matching the beat of your business



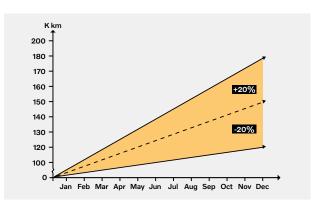
The Volvo Flexi-Gold Contract is usage-based. Its monthly fees are based on your actual mileage, and this means the costs align with your revenues.



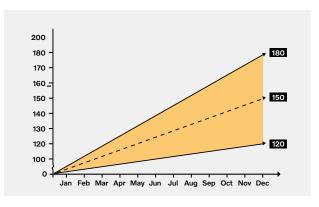
The monthly fees vary, thanks to a variable component which follows your actual driven distance (price/km).



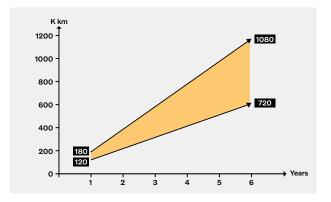
You may have various ups and downs during the year – your monthly fee will always be in line with your actual driven distance. What counts is that your total yearly mileage stays within your flexibility span.



The yearly mileage estimate which determines the contract cost may change within a 40%\*\* flexibility span.



**If your estimated yearly mileage** is 150,000 km, your actual yearly mileage may end up somewhere between 120,000 and 180,000 km.



The longer the contract, the more flexibility you will get in actual mileage. And the better you will be able to handle future changes in workload.



<sup>\*\*</sup> Flexi-Gold is only +/- 10% when annual kms are over 200,000km p/yr.